

## OUR FOUNDATIONAL PROCESS

### HOW WE UNEARTH THE POTENTIAL OF YOUR PROJECT

Get ready to turn your idea into an installation that makes an impact.

# LET'S DISCOVER YOUR STORY

## QUESTIONS

- What's your vision for the property and project?
- Are you seeking a specific style, theme, or mood?
- What's your scope, budget, and timeline?

## CONSIDERATIONS

- Color** – So often, it all starts with color. Find the ideal shade of stone for your design.
- Texture** – Texture evokes feeling. Find the surface finish that best matches the mood.
- Scale & Function** – Fit is fundamental. Find small to large to oversized stones.

## ACTION ITEMS

- Find your stone** – We've already scoured the globe and curated collections of the most unique natural, cut-to-size, and reclaimed stones. Start your journey with [Stone Search](#).
- Share your plans** – Help us understand your design vision by sharing plans, renderings, site photos, and inspirational images – then let's talk about what makes the perfect stone.
- Discuss your budget** – We have this conversation up front to ensure we can deliver the materials and products that work for your project scope and schedule.



**WE PARTNER CLOSELY WITH**  
ARCHITECTS + LANDSCAPE DESIGNERS  
+ CONTRACTORS  
**TO SELECT AND SOURCE NATURAL**  
**AND RECLAIMED STONE FOR**  
BUILDINGS + LANDSCAPES +  
INTERIORS/EXTERIORS

## OUR FOUNDATIONAL PROCESS



MAKE AN IMPACT  
SOME PROJECTS CALL FOR A  
GRAND PRESENCE. WE SPECIALIZE  
IN SOURCING LARGE – AND WE  
MEAN LARGE – STONES, SUCH AS  
MASSIVE PIECES OF LEDGE,  
OVERSIZED PAVERS, EXTRA-LONG  
POSTS, AND MORE.



## LET'S CREATE AND COLLABORATE

### QUESTIONS

- What function does the stone need to perform?
- Can our visualization and CAD tools help you determine the right stone?
- How can we help manage the schedule and confirm the correct specs?

### RESOURCES

- [Stone Knowledge](#) – Explore our expert perspectives and insights to discover what's possible for your stone project.
- [Stone Designer & Visualizers](#) – Use our unparalleled design tools to create drawings and fine-tune details.
- [Stone Search](#) – Narrow your options and create collaborative design boards with our collection technology.

### ACTION ITEMS

- Meet with stakeholders** – Present the strongest options to your clients, and review details, designs, and drawings with our team and yours.
- Get your samples** – Send any updated specs and mockups, and then we'll share samples so you can see, touch, and feel the stones.

## OUR FOUNDATIONAL PROCESS

# LET'S TURN "HOW?" INTO "WOW!"

### QUESTIONS

- Has your project's budget or timing shifted in any way?
- How can we work together to develop and finalize the stone schedule?
- What delivery logistics are needed to hit your installation date?

### EXECUTION

- Shop Drawings & Tickets** – We work with your design team, contractors, and fabricators to make sure your vision is realized exactly as you see it.
- Logistics & Delivery** – We handle every detail – sourcing, production, customs, shipping – to get your stone from origin country, quarry, or fabrication facility to your site.
- Installation Support** – Backed by year's of knowledge and first-hand stone experiences, our team works closely with you to ensure a flawless installation.

### ACTION ITEMS

- Finalize your project** – Build a detailed stone schedule. Confirm specs, budget, and delivery. Connect with project managers. We're your trusted partner every step of the way.



EVERY STONE HAS AN  
ORIGIN STORY  
FROM ANCIENT VILLAGES TO  
DISTANT QUARRIES TO GIANT  
GLACIER SLIDES, WE TRAVEL  
THE GLOBE TO DISCOVER AND  
DELIVER THE WORLD'S MOST  
EXTRAORDINARY STONES FOR  
YOUR PROJECT.